



Northland Group Inc.

June 19, 2008

Mr. Michael Ginsberg
President & CEO
Kaulkin Ginsberg
401 North Washington Street, Suite 450
Rockville, MD 20850

Dear Michael:

On February 29, 2008 we had our closing with our new Equity Investment Firm, Mason Wells who acquired Northland Group Inc. from John Johnson. I wanted to personally thank you and your team for a great experience in what can be a very grueling process for any company. From the very beginning of the process, the staff at Kaulkin led by Michael Lamm and Mark Russell was patient, understanding of the demands of daily business, educational of the process we were undertaking and very prepared for the peaks and valleys along the way.

Michael Lamm initiated contact with me years ago and took an interest in who Northland was, and how we wanted to grow as a business. We built a relationship over the years and he made it very easy to talk to him about a variety of industry wide topics. When it came time to take a look at our growth opportunities for Northland, Michael lead the way with experience and patients to start the sales process moving forward. The entire team at Kaulkin helped educate everyone who would ultimately be involved in the process including a variety of options to best meet the business needs.

Kaulkin Ginsberg was able to bring us several options to look at and made sure we were always in the drivers' seat. Being able to communicate through a central point was a great time saver and helped us to not let this project get in the way of running the business.

Michael, I can't thank you enough for the great experience everyone at Northland Group Inc. has had. Working with Kaulkin Ginsberg was truly a pleasure.

Sincerely,

Lance T. Black
President

Cc: Michael Lamm
Mark Russell